Total savings first quarter after purchase:

aπer purchase: \$6740.44

We have made about 8 new fixtures last quarter. We estimated each fixture saved on average \$500 in material, labor, and programming time. Most of these were simple fixtures for welding applications, but we have had some success in making very large fixtures.

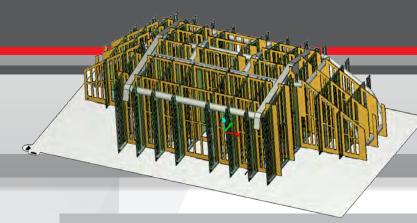
This one is about 66 x 125" and we estimated it saved over \$3000 in material and labor compared to making a formed sheet metal fixture. I even made a trunnion so we could rotate the part for better weld angles and reaching the welds.

There is something that we are not measuring directly, but know - of which is lead-time. We can have a jig cut out overnight with the lasers, put it together in the morning, and have it in production later that day. That process saves at least 2 days compared to our old method for simple jigs. Also, on 2 jobs so far we have decided to cut a copy of the same fixture and have 2 workers welding at the same time. This has been a huge benefit.

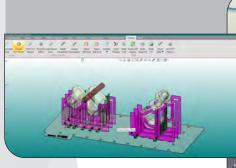
Curtis Kolarik Manufacturing Engineer



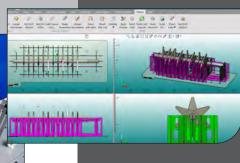


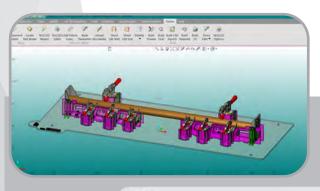


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This is Chris with TSV. I wanted to thank you for you assistance last Friday. With your help we were able to build the attached weld fixtures by yesterday afternoon. I can't thank you enough. Have plans on another that is urgent later in the week.

Thanks again.

Chris



